

# MANAGEMENT SERVICES

PLEASE NOTE ALL PRICES QUOTED INCLUDE  
VAT AT THE RATE OF 20%



Ownashare

<b>Core Management Package</b>	<ul style="list-style-type: none"> <li>• Arrangement of home mooring as agreed with the syndicate.</li> <li>• Services of a local Customer Care Manager, who is the prime contact for owners and is responsible for ensuring the delivery of all aspects of the service. Managers will attend the bases of the boats for which they are responsible on turnaround day to ensure that any problems relating to the boat are addressed, that service levels by the base continually meet the required standard, and that the boat is ready for the joining owner. They may be responsible for boats at several bases and meetings or consultations may need to be by appointment. At times other than turnaround days, the local manager is available by telephone or email.</li> <li>• Access to our 7-day-a-week Helpline.</li> </ul> <p><b>Cost of core package alone - £3500 per year (£291.66 per 12th share) OR £3300 per year (£275 per 12th share) with any Add-On option (s) from the list below.</b></p>
<b>Add-On Options (available with core package)</b>	<ul style="list-style-type: none"> <li>• <b><u>Full Finance package.</u></b> Administration of the syndicate boat account, with the exception of annual maintenance (see below). Each Syndicate Account will be held separately as a designated client account, and bank and reconciliation statements will be produced monthly. Management fees will be collected by monthly direct debit, and boat costs will be met from funds that can be paid monthly for convenience. <b>Cost £960 per year (£80 per 12<sup>th</sup> share) but see** below</b> <b>OR</b> <b><u>Part financial package.</u></b> The syndicate may prefer to administer/retain most of its own finances, just releasing funds to allow Ownashare to meet routine servicing/repair costs. Again such monies would be held in a client account. The Syndicate would collect all management and syndicate fees. <b>Cost £600 per year (£50 per 12<sup>th</sup> share)</b> -----</li> <li>• <b><u>Supervision of booking arrangements</u></b> to comply with the system specified by the boat syndicate (default system is Ownashare's system, including "special" share system for those limited to school holidays). <b>Cost £420 per year (£35 per 12<sup>th</sup> share)</b> -----</li> <li>• <b><u>Supervision of annual ("winter") maintenance</u></b> to ensure completion to required standard. This element includes administration of the finances relating to annual maintenance, where 50% of the agreed estimate will be requested from syndicate members and paid to the contractor(s) as a deposit, with the balance requested and paid on satisfactory completion of the work. <b>Cost £420 per year (£35 per 12<sup>th</sup> share) full written report on completion.</b> <b>(Optional boat survey available at additional one-off cost of £360 inc VAT)</b></li> </ul>

**ANNUAL DISCOUNT of £180 (inc. VAT)** offered to syndicates taking ALL packages, including **Full Financial**. Total cost per year is therefore reduced to £4920 including VAT (£410 per 12<sup>th</sup> share).

**\*\* ANNUAL DISCOUNT of £120 (inc. VAT)** offered to syndicates taking the **Full Financial** package where ALL members make combined management fee and syndicate fund payments monthly.

**NB - both discounts can be taken together if appropriate.**